

03 JUL -7 P2:39

Submit in Duplicate

STATE PROCUREMENT OFFICE
STATE OF HAWAII

REQUEST FOR SOLE SOURCE

TO: CHIEF PROCUREMENT OFFICER, STATE PROCUREMENT OFFICE

FROM: DEPT. OF ACCOUNTING & GENERAL SERVICES/STADIUM AUTHORITY
(Department/Division/Agency)

RE: REQUEST FOR SOLE SOURCE APPROVAL

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

Maintenance, cleaning, servicing, and providing standby service for the JumboTron display system at Aloha Stadium.

Name of Vendor: Sony Hawaii Company

Cost: \$167,440.00

Term of Contract: From Sept. 1, 2003 To Aug. 31, 2004

Prior Sole Source Reference No.(s), if any: 95-9-R; 96-24-J;
97-16-R; 98-23-J;
99-9-J; 00-6-R;
01-4-R; 02-7-J;
03-3-R

- (1) The goods, services, or construction has the following unique features, characteristics, or capabilities:

Stadium scoreboard (JumboTron) has proprietary architecture. Special training is required to learn system circuitry, BETACAM, etc. Please refer to attached letter from Sony Hawaii (installers of JumboTron system for the stadium).

- (2) How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

Sony JumboTron is an integral portion of the stadium's scoreboard. Without the JumboTron, a major portion of the entertainment factor and marketability of the stadium as a venue would be lost. In addition, the Stadium Authority would not be able to meet its advertising contractual obligations. The stadium's advertising program generates over \$300,000 annually in advertising fees.

(Attach Additional Sheets if Necessary)

Submit in Duplicate

- (3) The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

No other sources for the goods or services were investigated. As stated above, the architecture of the equipment and circuitry for the JumboTron is proprietary and requires specific training from Sony (suppliers of the JumboTron). It should be noted that Sony won the bid for the original board installation based on their ability to service the video screen portion of the scoreboard.

Direct questions to: Dave Golz ph. (808)225-7744
A completed Notice of Sole Source is attached.

I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TO THE BEST OF MY KNOWLEDGE, TRUE, CORRECT AND THAT THE GOODS, SERVICES, OR CONSTRUCTION ARE AVAILABLE THROUGH ONLY ONE SOURCE.

Russ K. Sait

Department/Agency Head

Authorized Designee

Title _____

Date JUL -3 2003

Date _____

CHIEF PROCUREMENT OFFICER'S COMMENTS:

Please ensure adherence to applicable administrative and statutory requirements.

This expenditure may be processed through a purchase order:

Yes _____ No X. If no, a contract must be executed and funds certified.

X APPROVED

_____ DENIED

Adam P. Fisher
CHIEF PROCUREMENT OFFICER

Date 7/24/03

Aloha Stadium Authority
99-500 Salt Lake Boulevard
Honolulu, Hawaii 96818

June 24, 2003

Attention: Edwin Hayashi

Dear Mr. Hayashi:

This letter refers to the Sony JumboTron in the Aloha Stadium, which Sony Hawaii Company ("Sony") furnished and installed in 1991. Sony has been inspecting, maintaining and providing stand-by services during events ever since the JumboTron was installed.

The JumboTron is a computerized 19 x 26 foot video screen that is unique to Sony. It is important that the JumboTron continue to be inspected and maintained on a regular basis by qualified Sony-trained technicians and engineers who have specific training in the JumboTron and related Sony equipment. In Hawaii, we believe that Sony is the only company with the capability of maintaining and servicing the JumboTron. Sony has a Service and Parts Center which is staffed by qualified Sony trained technicians and engineers, who are experienced in maintaining and repairing the JumboTron, and which either maintains an inventory of Sony parts or has direct access to Sony parts. Of special note is the fact that much of the technical information necessary to maintain and service the JumboTron is proprietary. It is recommended that the JumboTron be regularly inspected and maintained. We believe that the Authority has been quite satisfied with the work that we have been performing on the JumboTron and respectfully request that the Authority award the contract to Sony given the foregoing considerations.

Sincerely,

SONY HAWAII COMPANY
A division of Sony Electronics Inc

BY: 

Glen Niimoto
General Manager
Broadcast & Professional Group

RECEIVED

2003 JUN 25 A 11:20

STADIUM AUTHORITY

Submit in Duplicate

NOTICE OF SOLE SOURCE

The Chief Procurement Officer is in the process of reviewing the request from the Department of Accounting and General Services for the sole source purchase of the following goods, services, or construction:

Maintenance, cleaning, servicing, and providing standby service for the JumboTron display system at Aloha Stadium.

Name of Vendor: Sony Hawaii Company

Address: 960 Mapunapuna Street, Honolulu, Hawaii 96819

Cost: \$167,440.00

Term of Contract: From Sept. 1, 2003 To Aug. 31, 2004

Direct Any Inquiries To:

Name/Title: Dave Golz/Scoreboard Administrator
Address: Aloha Stadium
P.O. Box 30666
Honolulu, Hawaii 96820-0666
Phone No.: (808) 225-7744
Fax No.: (808) 486-9520

7/16/03
Date Notice Posted

A copy of this notice of intent shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public, at least seven calendar days prior to any approval action.

* * * * *

Submit written objections to this notice of intent to issue a sole source contract within seven calendar days from the date this notice was posted to:

Chief Procurement Officer
State Procurement Office
1151 Punchbowl Street
Honolulu, HI 96813